

**5.1.1 2003 Five Largest Residential Homebuilders**

<u>Homebuilder</u>	<u>Number of Home Closings (1)</u>	<u>Gross Revenue (\$million)</u>	<u>Market Share of Total New Home Closings (%) (2)</u>
Centex Corporation	29,858	10,810	1.8%
D.R. Horton	37,662	9,188	2.2%
Pulte Homes	32,693	9,000	1.9%
Lennar Homes	32,180	8,908	1.9%
KB Home	23,407	5,850	1.4%
Total of Top Five	125,942	32,946	9.3%
Habitat for Humanity (3)	4,532	N.A.	0.3%

Note(s): 1) 2003 total U.S. new home closings were 1.68 million (includes single-family and multi-family). 2) Total share of closings of top 100 builders was 14%. The top 400 builders accounted for 35% of 2003 home sales. According to NAHB, its builder members construct about 80% of all housing built in the U.S. in a typical year. 3) Habitat for Humanity International plans to build 100,000 homes internationally between 2000 and 2005. Habitat for Humanity's 1,900 worldwide affiliates completed 13,873 homes in FY 2003.

Source(s): Builder Magazine, May 2004, Builder 100; Builder Magazine, 2004 Giants 400, www.housingzone.com, for top 400 portion of Note 2; and NAHB, 1997 Housing Facts, Figures and Trends, 1997, p. 35 for NAHB portion of Note 2; and DOC, Manufacturing, Mining and Construction Statistics, New Residential Construction: New Privately Owned Housing Units Completed for 2003 total new home closings.